

Commonwealth of Virginia

Department of Medical Assistance Services

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Virginia Medicaid Announces Intent to Award Managed Care Contracts

The new Cardinal Care Managed Care Program will drive innovation and strengthen quality and accountability.

RICHMOND – The Department of Medical Assistance Services (DMAS) posted a Notice of Intent to Award (NOIA) contracts after completing evaluations and negotiations of the proposals received in response to RFP 13330, Cardinal Care Managed Care (CCMC) program. DMAS intends to award statewide contracts for the CCMC program to Anthem HealthKeepers Inc., Aetna Better Health of Virginia, Humana Healthy Horizons of Virginia, Sentara Health Plans, and United Healthcare of the Mid-Atlantic, Inc.

As part of the NOIA posting, Anthem HealthKeepers Inc., was selected to administer the Foster Care Specialty Plan (FCSP) statewide program. The addendum for this scope of work will be incorporated into their contract.

This procurement was released in August 2023 and includes best practices from previous contracts along with health plan experience in other states. These awards will not only drive quality enhancements and services, but they will better meet the needs of Virginians served by Medicaid. This CCMC procurement will benefit both Medicaid members and Virginia's taxpayers by driving healthcare innovation, utilizing data-driven strategies, and further strengthening accountability by the managed care organizations.

“We are thrilled to announce this key milestone in our commitment to a best-in-class Medicaid managed care program. The selection of these five health plans marks a major step forward in Virginia Medicaid's efforts to strengthen the program and improve health outcomes, access, and accountability,” **said Director Cheryl Roberts**. “We look forward to our new partnership with the health plans as we work together towards developing an exceptional program for the Commonwealth.”

Beginning this summer, this new partnership will focus on enhancing behavioral health delivery, significantly improving maternal health outcomes, and providing targeted support for children in foster care. DMAS is committed to maximizing the value of the Medicaid managed care delivery system model, which today covers more than 94% of the Commonwealth's Medicaid members.

Final contracts will not be executed until the 10-day posting period has expired, allowing participating offerors to request and review proposal records. Once the Notice of Award (NOA) is posted, proposal records will be available for public review. Pending all necessary approvals, DMAS expects new MCO contracts to go live in summer 2024.

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